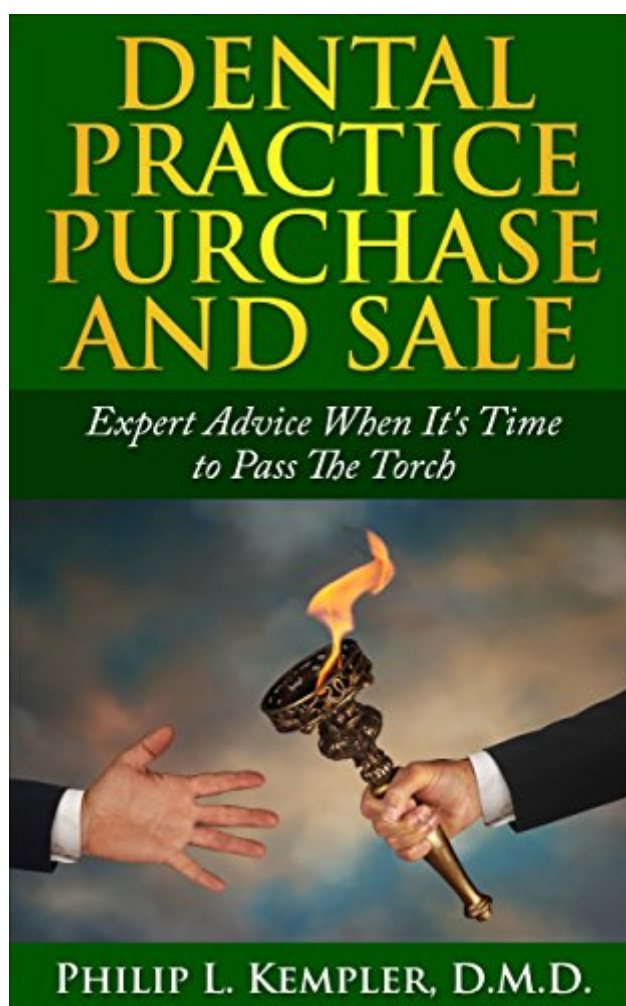


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Dental Practice Purchase And Sale: Expert Advice When It's Time To Pass The Torch



Synopsis

Are you planning to buy a practice or maybe sell your own? Then, purchase *Dental Practice Purchase and Sale: Expert Advice When It's Time to Pass The Torch*. Philip L. Kempler, D.M.D., owned a very successful dental practice for 15+ years after selling it with the help of a "salesman," who was only out for his own interest. After selling his dental practice, he wanted to help his colleagues get the right dental practice broker instead of someone who only wanted a commission. Afterward, Dr. Kempler sought out to be that dental practice broker who will look out for your overall interests and has been successful at it for over 35 years. Purchasing or selling a dental practice can seem challenging. Dr. Kempler knows first hand what it can feel like when taken advantage of from a "salesman" who says they are working for your interests. This book will answer the questions you will have when buying a dental practice or selling your own. Answers to questions like, how do I handle the transition with employees? Or, which practice is best for the dentist? Many of these questions and more are answered. Furthermore, many dentists are unaware of their overhead and the importance it has on their overall profit. By purchasing this book you will receive bonus "Overhead Analysis" templates so that you can review your own. Dr. Kempler explains the emphasis of your overhead and examples of lowering it. Maybe you are thinking about retirement and your concerns of cash flow of your personal income after selling your dental practice. As a bonus, you will receive a "Estimated Income" and "Estimated Monthly Expenses" templates to help you know if it is time to sell. One of the biggest reasons Dr. Kempler has been a successful dental practice broker, is the relationships he builds with buyers and sellers during and after the process. After reading his book, you will find a person who has been a dentist and intimately understands the market. His hope for dentists is that they find the right solution for them and them only.

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Customer Reviews

About halfway through and would say it is a useful book. Not ready to sell my practice yet, but the most useful item I got out of the book so far is that I am not diagnosing items to be done enough and it is already having an impact on my practice.

Simple, teaching and from dental life. Thanks for sharing your experience with us. I recommend it for all my friends and students. Rafi

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